

Quiz Kids

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Chicago, Illinois

Gentlemen:

In his answer to the question, "how to become un-
popular" Joel Copperman said: "by making too many
taxes".

Taxes are not only unpopular, but since they also
contain the power to destroy, we might well give
some thought to scientific taxation.

Can the Quiz Kids tell me why a tax levied upon
products made by man causes the selling price of
these goods to rise, while a tax levied upon land
causes the selling price of land to fall?

Answer. A tax upon goods can be passed on to the
ultimate consumer.

A tax upon land can not be shifted, therefore, a tax
upon land value tends to increase the competition
between owners and thus reduces the selling price
of land.

Respectfully,



O. K. Dorn

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