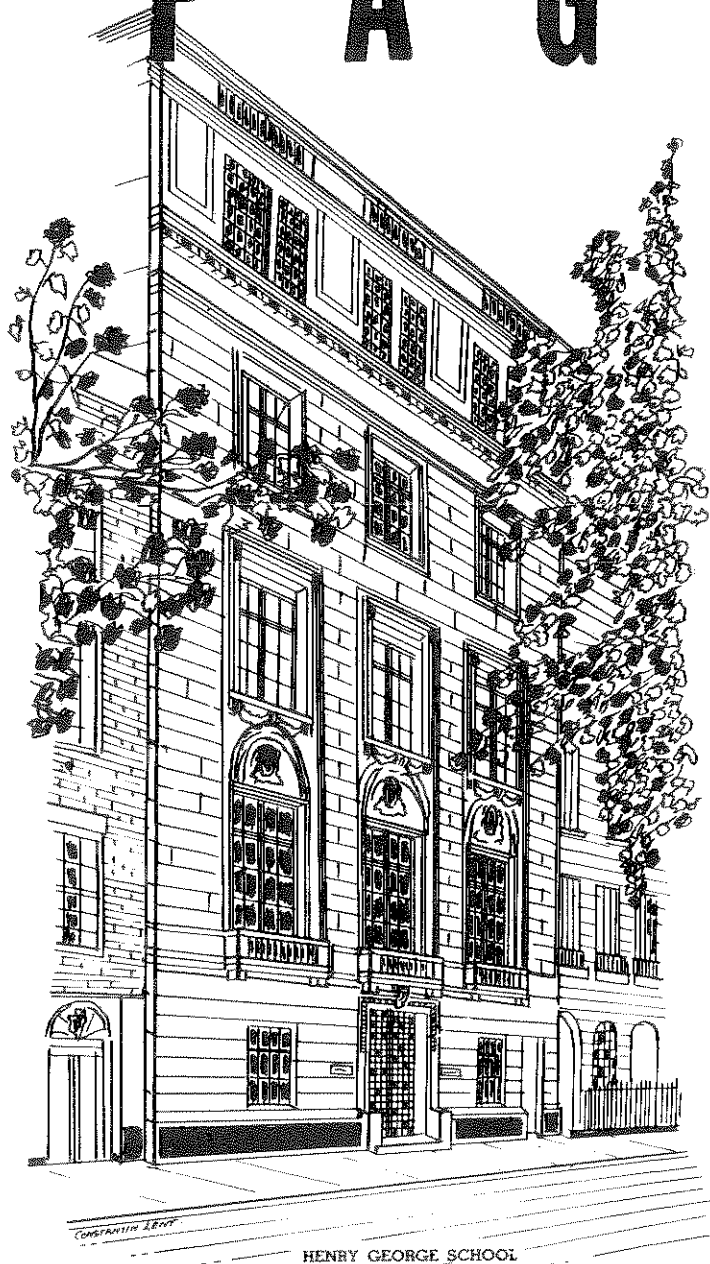


17, 2, 1950

SAGES PAGES



ORGAN OF

1950

Society for the Advancement of the George Economy, Inc.

TABLE - OF - CONTENTS

Page 2 -- A Message From Your President
New Term Begins

Page 3 -- Operations Grassroots
"Gettysburg Address"

Page 4 -- Henry George Reviews The News

Page 5 -- History Of The Henry George School
Executive Board Changes

Page 6 -- Report On "Three Books Dinner"
About Our Concert
New Members

Page 7 -- "Whos A Jackass?"
Public Speaking & Human Relations
"Believe It Or Not"

Page 8 -- Highlights Of The Meetings
Attention, Please!

Page 9 --- Personal Glimpses
A Suggestion
Getting New Students

C A L E N D A R

Saturday	- April 1 ...	S.A.G.E. Dance	8:30 P.M.
Sunday	- April 2 ...	Executive Meeting of S.A.G.E. Regular Meeting of S.A.G.E.	2:00 P.M. 3:30 P.M.
Friday	-- April 7 ...	Moving Pictures - Auditorium	8:00 P.M.
Friday	- April 14 ...	Lecture - James Donnelly "Art of Getting Along With People"	8:00 P.M.
Sunday	- April 16 ...	Executive Meeting of S.A.G.E. Regular Meeting of S.A.G.E.	2:00 P.M. 3:30 P.M.
Friday	- April 21 ...	Moving Pictures - Auditorium	8:00 P.M.
Friday	- April 28 ...	Lecture - Mr. John Lincoln "The Lincoln Letters"	8:00 P.M.

SAGE'S PAGES - Published monthly by the Society for the Advancement of the Goerge Economy, Inc., 50 East 69th Street, New York 21, N.Y.
Publication Committee: Sidney Blitz, Chairman; Mabel L. Rees, Henry Joel, Constantine Lent. Vivian Kiliaen-Rodney, Editor.

A MESSAGE FROM YOUR PRESIDENT

More and more, as your officers and executive board members endeavor to expand and coordinate the activities of SAGE, do they realize the vast amount of apathy and inertia that prevails, not only among the unenlightened, but even among our own members. True, "man seeks to satisfy his desires with the least effort", but a desire does not get beyond the thought or dream stage unless the proportionate amount of effort follows in order to make the desire become a reality. Each of us knows and sincerely feels, that the cause to which we are dedicated as an organization, is the method by which all men's lives will become enriched spiritually, morally, and materially, yet how few of us make a sincere and honest effort to "put forth" so as to make the George Philosophy generally accepted - to bring about the social reform which is so necessary in order that people may express life to the fullest!

It is heart-rending and oft-times discouraging, but perhaps it is necessary to pass through such experiences in order to strengthen faith and to prove beyond a doubt that the torch which a few of us are holding high, will inspire others to assist in raising it higher and higher, until that day when it's light will permeate to the darkest reaches of man's blundering ignorance.

Ours is a great desire, an enormous dream, and it is going to take a huge amount of concerted effort to bring about its realization. It will take time, too; and the length of time depends decidedly upon how much effort is expended. Do we really want the fulfillment of our desire, the implimentation of the Georgist Economic Philosophy, sincerely enough? Do we want it manifested within our own life time? Do we? Really? ... It can be done if our will is strong enough - for all right desires become realities if the proper effort is expended.

How sincerely do you want to be a human being, living in a society wherein you can exercise every right of individual expression, wherein no impositions or burdens other than those of your own making, need be accepted, wherein there is a deep sense of security, and wherein good will among men will generate genuine peace, prosperity, and progress? ... Do you want it sicerely enough to want to strive for it? ... If you do, then it is not the other fellow's responsibility only; it is yours as well.

There is so much that must be done. The harvest is so great, but the workers are so few. Come forward, dear members; offer and give of your fullest service, for it is only by devotion and sincere effort that we can and will realize our aims.

George J. Musalino

NEW TERM BEGINS!

Please note that the Fundamental Courses start the week of April 10th, but the Advanced Courses start the week of April 3rd, and are as follows:

Continuation Course - 10 Weeks	India-Economic & Cultural Background
Instructor: George Royal	10 Weeks
Critical Exam. of Socialism - 12 Weeks	Instructor: Sant Ram Mandal
Instructor: Marshall DeAngelis	Public Speaking - 10 Weeks
Current Events - 10 Weeks	Instructor: Joseph B. Rose

See Bulletin Board for specific days

"OPERATION GRASSROOTS"

The last delivery for Operation Grassroots has been made and all we can do now is - wait, and wonder ... Will it succeed? ... or will it fail?

In the long run however, what is success except the lesson learned from little failures? And what is failure except practice for success?

Indeed, our future does not depend upon the outcome of Operation Grassroots. It depends upon how we react to the results of the Operation.

If we are successful in enrolling one hundred, or one hundred and fifty extra new students, we must extend the project, so that all of our members can participate. We must develop specialized literature which is in constant touch with the events of the day. We must develop specialized literature for every conceivable sociological group. We must develop a personal sales approach that is not stereotyped. Indeed, we must do all of these things, and then more, even if the initial attempt of Operation Grassroots is not successful.

New ideas must be formulated, coordinated, and executed. All of us must be willing to "do that stuff" known as WORK!

This does not mean that there have been no accomplishments in the past. Nor does it mean that many of our members are not active in the organization at present.

But it does mean that MORE of our members will have to be active in our plans and projects, in order to insure the success of these same plans and projects, all of which are so many stepping stones to the realization of our aim.

It is interesting to note that those members who work so hard in the cause, do so, not for money, not for social recognition, but for personal satisfaction - and we are grateful for such as these.

(The writer would like to take this opportunity to thank all those who so generously contributed their efforts to this project - without your help it could not have been carried through. Thank you.)

Bob Huff

A PARAPHRASE OF THE IMMORTAL "GETTYSBURG ADDRESS"
AS PREPARED BY F.R. LIDDIL AND WITH DUE APOLOGIES
TO ABRAHAM LINCOLN

"One score and seventeen years ago our fathers brought forth upon this nation a new tax, conceived in desperation and dedicated to the proposition that all men are fair game.

Now we are engaged in a great mass of calculations testing whether that taxpayer or any taxpayer so confused and so impoverished can long endure. We are met on Form 1040. We have come to dedicate a large portion of our income to a final resting place with those men who here spend their lives that they may spend our money.

It is altogether anguish and torture that we should do this. But in the legal sense we cannot evade, we cannot cheat, we cannot underestimate this tax. The collectors, clever and sly, who computed here, have gone far beyond our power to add and subtract.

Our creditors will little note nor long remember what we pay here, but the Bureau of Internal Revenue can never forget what we report here. It is rather for us to be dedicated to the great task remaining before us - that from these vanished dollars we take increased devotion to the few remaining, that we here highly resolve that next year will not find us computing at a higher income tax rate".

(The above makes it all the more apparent that Georgism must be spread still further abroad - and you and I ... and the rest of us ... must take the time and the effort to carry this philosophy on our hearts and hands, teaching these truths of Economic and Social import. (Editor)

HENRY GEORGE REVIEWS THE NEWS

From A Long Range Viewpoint

(From Book 5 Chapter 2, Page 287, Fiftieth Anniversary Edition, Progress & Poverty)

"The simple theory which I have outlined.....explains this conjunction of poverty with wealth, of low wages with high productive power, of degradation amid enlightenment, of virtual slavery in political liberty. It harmonizes, as results flowing from a general and inexorable law, facts otherwise most perplexing".

News In Our Times

March and April are the months in which to pay your income tax, but first you must figure it out! A steadily growing host of tax inspectors are now busy going over the returns.

Recently, in her column on business conditions, Sylvia Porter says in her article in the New York Post on "Tax Blank Reforms":

"The inviting bait on page 2 of the (Revenue Bureau's) booklet reads "How to choose your return for Simplicity and Lowest Tax". The booklet then continues: "Three types of returns have been provided - Form 1040A, Short-Form 1040, and Long Form 1040".

(Skipping some comments on the difficulty of choosing between these forms, Miss Porter then continues):

"The three returns may give you different returns and credits, and if you fill out all three you may have **WIDELY VARYING TAX BILLS**. Clearly such alternatives (and there are many, many more like them in the law) are tough going!" (Italics and exclamation point ours).

George's Appraisal of the News as good NOW as THEN!

In calling attention to the inevitable consequences of the adoption of the reforms which he proposed George wrote in P. & P. Book 9, Chapter 4, Page 454:

"Noticable among these (changes) is the great simplicity which would become possible in Government. To collect taxes, to prevent and punish evasion, to check and counter-check revenues drawn from so many distinct sources, now make up, probably, three-fourths, perhaps even seven-eighths of the business of government, outside of the preservation of order, the maintenance of the military arm, and the administration of justice. An immense and complicated network of governmental machinery would thus be done away with".

M. L. Rees

A N - I N V I T A T I O N

This is an invitation to all S.A.G.E. members (regular and associate) to help us show how true the above headline is, by selecting news items wherever they may be found and then quoting a commentary or statement on that particular item or situation, taken from some one of the writings of Henry George.

Henry George was a writer not only for his age, but for this present day and the future. This column should help refute the idea that his reforms were more applicable to the 19th Century than the 20th.

Send in your article with your authority, give name of book and page for quotations from Henry George, and as soon as practicable from a publishing viewpoint, it will be used.

LET'S KEEP HENRY GEORGE IN THE NEWS!

HISTORY OF THE HENRY GEORGE SCHOOL - (Chapter Three)

However, news of these efforts, nor street meetings, frequently held at the corner of 125th Street and Broadway, were enough for Oscar Geiger. Although a New York business man, a furrier, he nevertheless decided to make his work for Georgism his chief interest. He thereupon took part in two political campaigns in which he ran for Congress. In both instances he it was who wrote the platforms for the conventions held in 1923 and 1924 in Chicago. The first party was named the Single Tax Party and the other the Commonwealth Land Party.

Failing to make these political ventures the success he wished and realizing that the paralyzing depression of 1929, with its tragic lessons of a "boom and bust" economy afforded an excellent opportunity to drive home his cherished remedies, Geiger abandoned the political for the educational approach. He even gave up all other business. Soon letters were sent out, meetings of sympathetic friends were held and finally, in April 1932 a Board of Trustees was selected.

Thus figuratively, if not actually, he laid the cornerstone of what has become our well-known Henry George School. Located in Pythian Hall in West 70th Street, where Geiger began his teaching, a provisional charter granted by the Board of Regents, through New York University, was secured and the project was off to a good start. Later this Charter was made absolute and is still in force. To stimulate interest among teachers, Oscar Geiger began offering "alertness credit", as then required by the N.Y.C. Board of Education for increased salaries, by inviting members of the system to enroll for a course in fundamental economics, using as a text book Henry George's "Progress & Poverty".

Later advanced courses in "Protection or Free Trade" and "The Science of Political Economy" were added. During this first period Geiger himself taught all the classes, at the nominal sum of \$10.00 per pupil, and out of an enrollment of 84 students, he succeeded in graduating 75!

So willing to assist Mr. Geiger in his efforts was one of these graduates, a Mr. Leonard T. Recker (now the treasurer of our own school) that he paid a year's rent for larger headquarters at 211 West 79th Street. The first floor served as offices and classrooms, while Oscar Geiger moved into an apartment upstairs that he might be constantly on hand. With the help of other students like Helen Debbigh who had caught a vision of society transformed, as described by Henry George, the work went steadily on.

It was not for much longer however, that the school's enthusiastic founder could continue. A crusader in the advance guard of the increasing Georgist forces, having given unreservedly of his energies and funds, in 1934 Oscar Geiger, like his revered leader, passed away in the midst of his labors for the cause in which they had both so gladly enlisted.

To Be Continued

(Mabel Rees)

EXECUTIVE BOARD CHANGES

Miss Gloria Fink will supercede Mrs. Elaine Kaufman as Entertainment Chairman in a temporary capacity, pending decision as to permanent appointment. Mrs. Kaufman resigned because the duties of the post demand a great deal of time, and this she was not able to give to the task.

Mr. Robert Huff will supercede Miss Fink as Membership Chairman, a post which requires considerable detail organization and a goodly amount of devoted attention. A plan of procedure will be advanced soon.

G.J. Musalino, President

NOTE TO REMEMBER

Mr. John C. Lincoln, President of the Henry George School, is appearing on the Friday night lecture program, April 28, in one of his rare public appearances. The occasion is looked to with considerable anticipation. Keep the date in mind and come early for good seating accommodations.

Report on the Book Dinner, held Saturday, March 18th, 1950

"Don't rot in the harbor!" ... This message, softly but eloquently spoken by the noted choreographer, Agnes deMille, Henry George's grand-daughter, at the conclusion of her speech at the distinguished "Three Books Dinner", brought the large assembly in the banquet room of Town Hall to its feet with a spontaneous burst of applause. The occasion was an auspicious one for the announcement of the publication of the latest biography of "Henry George, Citizen of the World", which has been awaited so eagerly, by those who knew of its long and loving preparation by his recently deceased daughter Anna George deMille.

The high light of this event is found in the application pointed out by Agnes deMille in referring to a statement made by Henry George in the thick of one of his political campaigns, when he urged his supporters to take advantage of what wind there was and not to stagnate in the harbor because there they themselves, could not make a better wind.

Lack of space makes it impossible to refer more than briefly to the other excellent speakers of the evening, all of whom were introduced by the able toastmaster of the program, Noah D. Alper, Director of the Henry George School in St. Louis. Well deserved indeed were the plaudits showered upon Lambert Davis, Director of the University of North Carolina Press which published the new biography, and Don C. Shoemaker, its Editor. The latter's address, both for its content and literary form should be preserved in full for future reference.

If it had not been mentioned, no one present would have supposed that Miss Charlotte Shetter, who spoke on Dove's "Theory of Human Progression" was over eighty years young, nor would anyone have thought that so much of Spencers philosophy could have been condensed in his analysis of "Social Statics", as was summarized by our own Mr. Bennett Challis.

The new volume in question, a beautiful specimen of the book publisher's art, offers an opportunity, not only for better acquaintance with George, the man, but amplifies his teachings in a way that no one who believes in his philosophy can afford to miss. That this was the general sentiment of those at Town Hall the other evening was evidenced by their desire to secure one or more copies, autographed by Miss deMille, as long as the supply lasted. Be sure to get your copy at the School office.

M. L. Rees

About Our Concert - March 11, 1950

The concert which took place on Saturday evening, March 11th at Times Hall, gave a great deal of pleasure to those SAGE members, friends, relatives and the general public, who had the privilege of attending. The beautiful songs which sprang from the throat of our charming fellow-georgist, Miss Marjorie Dare, were enthusiastically received, as were the cornet solos of our talented friend, young Rolfe Reinhart. Both artists were most generous with their encores, receiving the long rounds of applause in very modest manners! Many, many of the listeners availed themselves of the opportunity to meet both artists personally, after the concert, and to thank them for such a pleasant evening. May we add our "small sum" of thanks also, Miss Dare and Mr. Reinhart? And express the hope that we may have an opportunity of hearing both artists again in the not-too-distant future!

We welcome the following new members into S.A.G.E. and wish them a long and purposeful association. (Robert Huff, Chairman)

Regular Membership

Margaret Losher
William Horkans
Roma Bianca

Associate Membership

Heward G. Beatty
Ozone Park, N.Y.

HIGHLIGHTS OF THE MEETINGS

Sunday, March 5th: - Sidney Blitz, Chairman of Public Relations & Advertising, in reporting on the progress of our coming concert, said that write-ups and pictures of our artists have appeared in several publications.

Vivian Rodney announced that the March issue of SAGE'S PAGES is the largest one yet published, consisting of 10 pages plus copies of the Grassroots literature and program of the Three Books Dinner. All material must be in the Editors hands by the 20th of the month for publication in the next month's issue.

Bob Huff was appointed Chairman of Membership.

Ed Cooney, Chairman of our Friday Night Movies, announced that there will be more pictures shown on the oil business, territorial development and travelogues. Also Mr. Green will again give a talk on oil.

Mr. Kinnes reported that due to the fact that his Labor Union was busy with certain Contract matters needing immediate attention, the engagement of our speaker had been postponed until April. This also, would give them more time to plan an active campaign for this Spring.

Joe Rose, Coordinator of National SAGE Groups, reported that he and Mr. Cooney are writing letters and drawing up documents for presentation to the Board of Directors of this National Group. Also, wherever SAGE branches are being set up, full information is being despatched as quickly as possible.

George Musalino, President, read letters of appreciation for Honorary Membership in SAGE, received from Robert Clancy, Marjorie Dare and Chauncey Reinhart.

Sunday, March 19th: - Anita Wener, Chairman of Distribution, reported that we had a very good turnout of members for our Grassroots project these past two weeks and they have decided to step up the third and final distribution by several days. Gloria Fink, Chairman of Entertainment, announced that we are holding a dance at the School on Saturday, April 1st and urged all to buy tickets.

Ed Cooney, Chairman of Motion Pictures, advised that arrangements are being made for a series of industrial movies and also stated that during intermission each Friday, announcements of SAGE and School activities will be made to the audience.

George Musalino spoke on the positive and negative aspects of our recent concert, which while socially and artistically a success, could be improved upon from a financial viewpoint, but pointed out that the experience we had gained would prove very valuable in future projects.

George Musalino then asked that a committee be formed of those persons willing to help out at various times and places, and urged all those members having a limited amount of time to consider joining this group, which would utilize individual man-hours to the best possible advantage.

Immediately after this meeting, several of the SAGE members will attend a meeting at the Community Church where Mr. Bennett Challis is scheduled to speak at 5:30 PM. Sidney Blitz, Chairman of Advertising & Public Relations, deplored the fact that we have such a small amount of Georgist literature available on current and standard economic and social questions, so he asked that all those interested in drafting this type of literature, meet with him in the School Coffee Shop every Wednesday evening at 7:30 P.M., beginning March 29th, and we will endeavor to remedy this situation.

ATTENTION! - PLEASE!

All SAGE members are urged to send in the names and addresses, etcetera, of Schools, Lodges, Churches, Unions, Associations of various kinds, where a speaker on social and economic subjects might be welcome. Our Speakers Bureau will then contact them and endeavor to accommodate them.

PERSONAL GLIMPSES

Mrs. Hattie Adams, one of our staunchest supporters, had a serious mishap some weeks ago, in which she suffered a fractured knee-cap. A speedy mending to you, dear lady.

Joe Rose, our little dynamo, first President and Public Speaking Instructor, has been laid up with the flu. We have missed him greatly and wish him a speedy recovery.

We have recently learned that Mrs. Mabel Bees, the quiet little lady behind every one of our undertakings, a faithful C.C. Instructor and a feature writer on SAGE'S PAGES, was once a militant campaigner in the Woman's Suffrage movement!

John Frew, Art Class Instructor and a vigorous Georgist of long standing, is again confined to his home with illness. Our good friend is always with us, however, and we look forward to his prompt re-appearance in activities.

Irving Starer, a young old-SAGER, has joined us again. Welcome back, Irv. Keep up the Georgist influence at City College.

We hear that Harold Sager, our Speakers Bureau Chairman and Instructor, is quite adept with a foil. He is a member of the Saltus Fencing Club from whence have sprung some Olympic champs!

We are pleased to learn that Margo Thibodeau is feeling better, after having been ill for about ten days. Take care of yourself and good luck.

A SUGGESTION From Irving Faust

"In the P. & P. class that I teach, I have suggested to my pupils that they each carry with them and hand out, a few of the School's current class cards, inviting people to the course. It is not necessary to tell them anything about the school, but just say cordially "you are invited to a free course" and give them a card. This can be done in many places - the salespeople when you shop, train and bus conductors, your hairdresser or barber, etc., etc. I have had some experience in doing this myself and find it a very easy manner of approach".

Getting New Students ... By Elaine Kaufman

If each student or graduate would try to get one more person to enroll for the P&P course each term, our goal would be that much nearer. But ... it isn't easy. After trying various ways and means, I found the following method to be best:

- First - Most people are shy - so assure them that they have only to come and listen, for since the classes are conducted informally, they can speak only when they wish to - and NO EXAMS!
- Second - Many people are just lazy - I ask them if they are contented with making a living(?), going to the movies, etc., - or would they like to know what makes them tick? One should know something about the society of which we are a part, so I try to rouse their interest.
- Third - People are interested in personal benefits and not just knowledge, so I stress the fact that they will profit by what they learn, in both business and social life.

We pass the above items on to you, with the hope that you too, will emulate these two Georgists in their endeavors to spread the Philosophy. If any of you have a suggestion or idea along these lines, pass it on and help us teach others how to "sell" the Georgist Philosophy to those outside our ranks. None of our methods are secret and none are copyrighted ... you are just as free to use them as the one who promulgated them! Remember - we are all Georgists!

V. Rodney



◆ S . A . G . E . ◆

It Is

A chartered group of Georgists who, having a fundamental understanding of the Economic Philosophy of Henry George, sincerely believe that the inauguration of these sound economic principles in all lands and in all governments, will bring about peace, harmony and prosperity to all and thus enhance the individual liberties and freedoms.

Its Members Are

Teachers, doctors, ministers, students, lawyers, clerks, stenographers, secretaries, farmers, salesmen . . . individuals from all walks of life who have completed one or more of the basic and advanced courses at the Henry George School, its extensions, or its correspondence courses.

Its Officers Are

Members of the organization nominated and elected by the membership for a period of one year. They are guided by a Constitution: and all activities are conducted in a democratic, parliamentary procedure.

Its Aims Are

To promulgate and propogate the George Philosophy by every means at its command and thus bring its realization nearer: and to assist the Henry George School in its efforts to educate as many people as possible in this philosophy.